





RESIDENTIAL MARKET REPORT

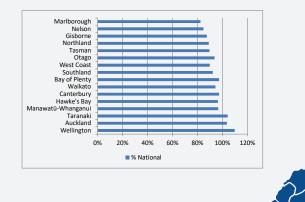
RENTAL REPORT MARCH 2020

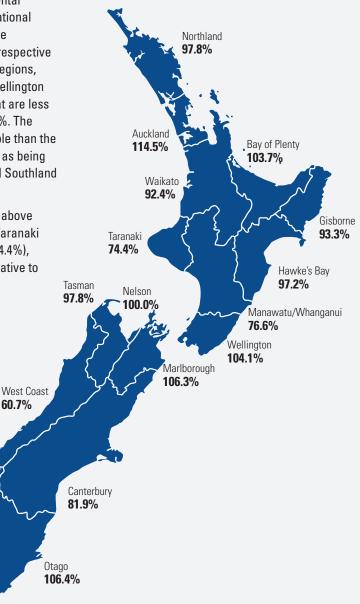
REGIONAL RENTAL MARKET AFFORDABILITY

The map of New Zealand's sixteen regions shows regional rental affordability as a percentage of national affordability. Both national and regional affordability have been calculated by dividing the respective average weekly wages (December 2019) into the respective geometric mean rents (December 2019). There are now five regions, Auckland (114.9%); Otago (106.4%); Marlborough (106.3%); Wellington (104.1%) and Bay of Plenty (103.7%) and from last quarter, that are less rent affordable than the national average which is set as 100%. The remaining eleven regions are all relatively more rent affordable than the national average. As usual two regions continue to stand out as being the most rent affordable. These were West Coast (60.7%) and Southland (68.7%).

Wages in Auckland, Wellington, and Taranaki continue to be above the national level, as shown below. Of the three regions, on Taranaki continues to have affordability below the national average (74.4%), reflecting more favourable rental conditions in that region relative to incomes.

Southland 68.7%







QUARTERLY CHANGES IN RENTAL AFFORDABILITY SEPTEMBER 2019 TO DECEMBER 2019

Quarterly Change in Indices (September 2019 - December 2019)

| | IMPROVEMENT | DETERIORATION | |
|--------------------|-------------|---------------|--|
| Northland | -1.29% | | |
| Auckland | -2.06% | | |
| Waikato | | 1.23% | |
| Bay of Plenty | | 2.69% | |
| Gisborne | | 12.11% | |
| Hawke's Bay | | 6.41% | |
| Taranaki | | 1.12% | |
| Manawatu-Whanganui | | 5.94% | |
| Wellington | | 6.48% | |
| West Coast | -6.23% | | |
| Canterbury | | 0.42% | |
| Otago | | 0.98% | |
| Southland | | 4.14% | |
| Tasman | | 1.43% | |
| Nelson | -8.50% | | |
| Marlborough | | 9.88% | |
| National | | 0.88% | |

Overall, a small deterioration of 0.88% can be seen at national level. The most significant decrease in affordability was seen in Gisborne (12.11%) and Marlborough (9.88%) and the most significant improvement in affordability was in Nelson (8.50%), as well as 3 more regions i.e. West Coast (6.23%), Auckland (2.06%) and Northland (1.29%).

RENTALS FOR THE MAIN CITIES

The rents over the last quarter (September 2019 - December 2019) and year (December 2018 to December 2019), for the main urban areas, are set out in the table. Over the past quarter, rental changes slightly decreased in only three regions and increased in remaining thirteen regions, led by Otago (8.4% increase) and Nelson (4.5% decrease) and, with a net result of a 2.5% increase for the quarter.

Nationally, rents increased by 4.2% over the year, and this is reflected across majority of the regions. The largest annual rent increases in double digit were in Otago (15.7%), Southland (13.4%), Marlborough (12.2%), Gisborne (10.7%) and Manawatū-Whanganui (10.5%). Auckland showed a slight decrease of 0.9% for the year.

| | Dec 2018 | Sep 2019 | Dec 2019 | Qtrly Change | Annual Change |
|--------------------|-------------|-------------|-------------|-----------------|------------------|
| Northland | \$377 | \$375 | \$385 | 2.7% | 2.1% |
| Auckland | \$529 | \$523 | \$524 | 0.2% | -0.9% |
| Waikato | \$364 | \$379 | \$385 | 1.6% | 5.8% |
| Bay of Plenty | \$407 | \$433 | \$446 | 3.0% | 9.6% |
| Gisborne | \$319 | \$312 | \$353 | 13.1% | 10.7% |
| Hawke's Bay | \$380 | \$391 | \$414 | 5.9% | 8.9% |
| Taranaki | \$328 | \$332 | \$343 | 3.3% | 4.6% |
| Manawatu-Whanganui | \$296 | \$324 | \$327 | 0.9% | 10.5% |
| Wellington | \$478 | \$465 | \$505 | 8.6% | 5.6% |
| West Coast | \$264 | \$261 | \$241 | -7.7% | -8.7% |
| Canterbury | \$355 | \$364 | \$352 | -3.3% | -0.8% |
| Otago | \$381 | \$416 | \$441 | 6.0% | 15.7% |
| Southland | \$247 | \$268 | \$280 | 4.5% | 13.4% |
| Tasman | \$399 | \$398 | \$387 | -2.8% | -3.0% |
| Nelson | \$369 | \$397 | \$375 | -5.5% | 1.6% |
| Marlborough | \$345 | \$374 | \$387 | 3.5% | 12.2% |
| National | \$424 | \$431 | \$442 | 2.6% | 4.2% |

DATA SOURCES

This publication has been developed from private sector rental data supplied by the Ministry of Business Innovation and Employment (Bond Centre). Information on wage rates, demographics and the structure of the rental housing stock is drawn from Statistics NZ data. House price information has been extracted from Real Estate Institute New Zealand (REINZ) and Quotable Value (QV) NZ statistics.

TERMINOLOGY

Geometric mean rents are used in this publication as a better measure of rental trends than median and average rents because rents at the top end of the market are down weighted. For example, take three numbers 2,3, and 6.

The average is 3.66, the median is 3 and the geometric mean is 3.3. To calculate the geometric mean multiply the three numbers together and then calculate the cubed root.

MASSEY UNIVERSITY PROPERTY FOUNDATION

The Foundation is established to sponsor research and education in property related matters in New Zealand. Funding is obtained through sponsorship from corporations and firms within the property industry. The Foundation has also established a Real Estate Analysis Unit.

The Foundation works closely with the Property Studies Group at Massey University.

Visit Real Estate Analysis Unit (REAU) at: http://www.massey.ac.nz/massey/learning/colleges/ college-business/school-of-economics-and-finance/ research/reau/reau_home.cfm

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Reports

New Zealand Residential Rental Market Report: Quarterly Survey Q1 2020

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